



InterfaceOps

Integration Services Built for Healthcare

Who are We

KPi-Tech is a healthcare IT services firm with 25+ years of experience in integration and interoperability. We help providers, payers, labs, and health tech companies securely exchange data, modernize legacy systems, and stay compliant with HL7, FHIR, X12, and DICOM standards. Our focus: reducing rework, simplifying complexity, and keeping integration projects on track.

Introducing InterfaceOps

Healthcare integrations are beyond Complex. The real challenge is aligning requirements, building scalable interfaces, and fitting into clinical workflows. Without a structured approach, projects quickly unravel—specs change midstream, environments lag, and teams are stuck reacting instead of delivering. Misaligned priorities and poor documentation only slow things further.

That's where
InterfaceOps was
born.

Drawing from over two decades in healthcare IT, we've shaped these service bundles around the challenges teams face every day. You choose the services that align with your goals, while we provide clear scope, timeline, and pricing model from day one.

1

Integration Launch

For teams that need to connect systems fast

One delayed connection can stall a rollout—this bundle speeds up HL7/FHIR builds so you go live in weeks, not months.

- Set up interface engine with full dev, test, and prod environments
- Configure pruning, alerts, and notifications (or reuse existing setup)
- Build, test, and go live with a working interface in 2–3 weeks

2

Integration Strategy

For teams modernizing integration workflows

As systems grow, this service helps assess and redesign your integration ecosystem, closing gaps and aligning architecture with your goals and workflows.

- Identify gaps, redundancies, and performance issues
- Recommend a scalable architecture and standardize protocols (HL7/FHIR)
- Deliver documentation with future design, migration plan, and impact analysis.

3

Migration

For teams moving to the cloud or switching interface engines

Whether you are transitioning from an on-premise environment to the cloud or replacing an existing interface engine, we guide you through every step.

- Interface Engine re-hosting (e.g., Mirth → Rhapsody)
- On-Prem to Cloud Migration (AWS, GCP, Azure) of Interface engines
- Optional: Add CI/CD for future deployments

4

Integration-as-a-Workforce

Flexible access to integration experts

Get on-demand HL7/FHIR experts to execute your integration plans—vetted, ready, and under your direction.

- On-demand HL7/FHIR engineers (Mirth, Rhapsody, Corepoint)
- All talent pre-vetted, healthcare-experienced, and ready to onboard
- Flexible scale-up and scale-down based on project needs

Find the Right Integration Bundle for You

| Service Bundle | Scope | Pricing Model | Best Fit For |
|----------------------------|---|--|--|
| Integration Launch | Fast, fixed-scope HL7/FHIR builds using reusable templates. Ideal for rapid go-lives. | Fixed setup fee + flat cost per interface. Pricing depends on message types and endpoints. | New vendors, labs, MSPs onboarding fast |
| Integration Strategy | Integration architecture review, interface inventory, gap analysis, and roadmap. | Fixed-price discovery phase, followed by a monthly retainer for advisory and solution design. | EHR vendors, digital health platforms |
| Migration | Re-hosting or transitioning from one engine or platform to another, including validation and rollback planning. | Fixed cost for infrastructure planning. Execution phase is time & materials or fixed-fee based on scope. | CIOs, infrastructure teams, scaling software orgs |
| Integration-as-a-workforce | On-demand HL7/FHIR engineers embedded in your team for build, testing, or support. | Monthly retainer per engineer or hourly billing. Flexible scale-up and scale-down based on project needs | MSPs, SaaS vendors, teams needing flexible support |

Why Teams Choose InterfaceOps

Modular, scalable, and predictable:

Choose just what you need, from quick builds to long-term staffing, with pricing and capacity aligned to your roadmap.

AI, Done Right:

We help you make meaningful use of AI, whether through custom-built models or trusted tools from our channel partners.

Security First:

We are SOC 2 Type II attested, with strict controls in place to protect our systems and data. Our operations are fully HIPAA-compliant.



What Our Client's Say



"KPI was easy to work with, communicated effectively, and delivered a product that has continued to work over time. After the initial project was complete, they were easy to work with for any follow-up questions."

John Chapman
VP Customer Experience | Unified Women's Health



"KPI has become one of the pillars of our organization that has allowed our Integrations department keep up with the fast-paced growth and evaluation our organization has had in the last year. Since we started working with them, the KPI Team has been able to rapidly scale a formidable support tier program and interface activation process."

David Botero
Director of HealthCare & IT Integrations | Carecloud

Let's Scope Your Integration Needs

Whether you are addressing a single integration or planning for a broader rollout, we are ready to support you. Explore the service bundles and connect with us to get started.

Contact Us



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